

MOVING INTO OPPORTUNITY

ANNUAL REPORT 2018



OUR CLIENTS ASK GREAT QUESTIONS. One question that has resonated is: Now that good jobs are available, how do I compete?

During the recession, National Able Network helped thousands of unemployed individuals connect with resources needed to transition back into the workplace. Nearly 10 years later, National Able Network remains steadfast in its commitment to fulfilling its mission, moving from what was an employment crisis into a new era of opportunity. We are guiding our mission through the lens of equity, working to build cross-cultural agility among our staff and partners.

The formula for success in helping our clients move into good jobs includes a mix of personalized career support and quality training offerings that build the skills needed to meet the gualifications required for growing occupations. This year, the Digital Literacy Program was offered to seniors enrolled in the Senior Community Service Employment Program in Delaware, Indiana, Illinois, Iowa and Nebraska with tremendous success. Also in 2019, we worked to bridge the learning gap for those who wanted to pursue careers in the ever-expanding information technology sector with a new IT Bridge Program. Our signature IT Career Lab training program grew both in geography and in scope: we opened a new office in Golden Valley, MN and received apprenticeship approval from the US Department of Labor. The IT Career Lab program was also piloted for SNAP (Supplemental Nutrition and Assistance) recipients in Illinois, and has gained national attention for its success! The Workforce Innovation and Opportunity Program team continues to serve thousands of individuals across the greater Chicagoland area, helping individuals pursue training and careers in growing industries including information technology, transportation, distribution and logistics, and business and professional services, among others. We have remained steadfast in our commitment to serving hundreds of individuals impacted by foreign trade through our Trade Adjustment Assistance program throughout the greater Chicagoland area. The new(ish) EPIC (Employment Opportunities, Personalized Services, Individualized Training, Career Planning) program helped 60 individuals get hired and retain employment. As we reflect on this year, we look forward to Moving into Opportunity in 2019.



MOXXI DOHERTY

Like many of us, Moxxi Doherty, a 34-year-old Chicago native, started her career path at a young age, but later found herself at a crossroads. She had a desire to work in an industry that offered family-sustaining wages and came to the realization that her dream was to work in Information Technology, an industry she perceived to be more open and accepting. To make this career change, she sought the help of National Able Network, and was enrolled into the EPIC (Employment Opportunities, Personalized Services, Individualized Training, Career Planning) program and worked one-on-one with a career coach to create a career plan. Moxxi earned her CompTIA A+ certification, which helped propel her into her new career path in the IT sector. Today, Moxxi is working in a positon and expects to grow. She also has advice for others: **"Don't settle for working somewhere that does not let you fully be your true self. If someplace doesn't feel like the most comfortable place to work, but you want to take it simply because it's a job – DON'T! There is always someplace else that will accept you. Simply having a job is only a small piece of the puzzle."**

JASON SCERENA

Jason Scerena graduated with a Bachelor's Degree in Media Art and Animation in 2008 and was able to quickly find a job, but almost just as quickly was laid off and searching for a new position. Jason found freelance opportunities, but it wasn't enough for him to maintain economic self-sufficiency. Jason relied on the Supplemental Nutrition Assistance Program or SNAP just to get by, and Jason decided he would need to find a new career path that he thought could provide him with job security, and that was Information Technology. Jason enrolled in the IT Career Lab program, and excelled, earing Cisco certifications and landing an internship. Shortly after his internship was complete, he was hired with a local tech firm as a Technical Support Engineer. Jason is a strong advocate for both National Able Network and for anyone who experiences hardship in their job search: "Having faith in the program, having self-discipline when you're in IT Career Lab...It's important to dedicate yourself to the program. Sixteen weeks go by quickly. It's a short amount of time once you've done it. It's a matter of working with the resources that National Able Network has, so staying in touch with your career coach and everyone there whose mission it is to see you succeed."





GLENDA HARRIS

Glenda Harris worked as a missionary for the bulk of her career, traveling throughout the United States and abroad. Glenda experienced some health complications that impacted her fine motor skills. Determined to relearn and rebuild, Glenda tackled these challenges in stride, and enrolled in the Senior Community Service Employment Program to forge a new career path. Through the program, Glenda participated in both classroom and hands-on training, building her interviewing skills, resume, and LinkedIn profile. She also participated in training at a Customer Contact Center, helping hundreds of individuals each week. "I loved gaining new knowledge, updating my computer savvy and meeting new people in various walks of life at the training sites," said Glenda. With the help of her career coach, Glenda found a full-time customer service position and just six days after she applied, she was hired! Glenda said, "Thanks to everyone at National Able Network. They really, really, really do what they set out to do. They try to find places that meet your interests and you learn the skills that you need. Tremendous job...there's so many seniors that wouldn't be working if it weren't for National Able Network. I love National Able Network!"

ADAM COMITO-JOHNSTON

Adam Comito-Johnston joined the United States Marine Corps directly after high school. After discharge, he pursued and obtained a degree in Psychology and Criminology, but was still in search of his dream career. He enrolled in the Veterans Forward program and began working with a dedicated career coach who was also a veteran herself, which made a tremendous impact on how Adam began to develop his career plan. **"When I met with my career coach one-on-one and showed her my resume it sounded like a mix tape,"** said Adam. She suggested Adam restructure the format of his resume from a traditional resume into a skills resume. **"I'd never heard of that and I think that was huge for me. It's exactly what I wanted, and that alone was awesome,"** said Adam. With a new resume and a better sense of what type of career best suited him, Adam narrowed his job search, and with the help of his coach, landed a new career that played upon his strengths and also gave him the work-life balance that was so important to his overall career plan.





DALE GREENWELL

Dale Greenwell, a U.S. Air Force veteran, had an extensive career as an engineer, working as a Principle Test Engineer at WMS Gaming as well as previous work experience for NASA. After 11 years until at the same company, there were a series of layoffs that left Dale unemployed. Dale was at a point in his professional life where he was ready to make a change and pursue a new career path in cyber security. Through National Able Network, Dale enrolled in the Workforce Innovation and Opportunity Act (WIOA) and started taking steps to train for his next career, earning several professional credentials. Dale also benefitted from the support of a Job Search Work Team, noting that **"The meetings were really compelling. It gave us a chance to be around others who were in similar situations...We all bring different experiences to the table, so that was really helpful."**

2018 NATIONAL ABLE NETWORK HIGHLIGHTS

178 students enrolled in IT Career Lab **1 new state** added to the National Able Network service footprint: **Minnesota** 678 clients served in the Trade Adjustment Assistance Program in Cook County, IL, of which 48% changed their industry

\$18.37/hour

average wage of IT Career Lab graduates 1,247 clients served in the Workforce Innovation and Opportunity Act program in Cook County, IL of which 641 enrolled in career training programs 1,882 seniors provided 1,193,259 community service hours

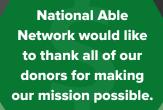
by participating in the Senior Community Service Employment Program in 5 states: Delaware, Illinois, Indiana, Iowa, and Nebraska

FINANCIAL STATEMENTS

CONSOLIDATED STATEMENT OF ACTIVITIES

FOR THE PERIOD ENDED JUNE 30, 2018

| | 2018 |
|----------------------|------------|
| Revenues | |
| Total Revenues \$ | 22,244,191 |
| _ | |
| Expenses | |
| Program Services | 20,422,643 |
| Support Services | 1,671,148 |
| Total Expenses | 22,093,791 |
| Change in Net Assets | 150,400 |
| Net Assets | |
| Beginning of Year | 1,600,322 |
| End of Year\$ | 1,750,722 |



CONSOLIDATED STATEMENTS OF FINANCIAL POSITION

AS OF JUNE 30, 2018

2018

ASSETS

Current Assets

| Cash | 1,089,016 |
|-----------------------------|-----------|
| Net Receivables | 2,676,019 |
| Promise to Give | 62,500 |
| Prepaid Expenses. | 105,261 |
| Total Current Assets | 3,932,796 |
| Net Furniture and Equipment | 75,937 |
| Deposits | 59,287 |
| | |

| Total Assets | . \$ | 4,068,020 |
|--------------|------|-----------|
|--------------|------|-----------|

LIABILITIES AND NET ASSETS

Current Liabilities

| Accounts Payable – Trade \$ | 423,038 |
|-----------------------------|-----------|
| Other Liabilities | 1,041,000 |
| Total Current Liabilities | 1,464,038 |

Long-Term Liabilities

| Deferred Rent Obligations | 853,260 |
|---------------------------|-----------|
| Total Liabilities | 2,317,298 |

Net Assets

| Net Assets | 1,750,722 |
|------------|-----------|
|------------|-----------|

| Total Liabilities and Net Assets | \$ | 4,068,020 |
|----------------------------------|----|-----------|
|----------------------------------|----|-----------|

PARTIAL LIST OF FUNDING PARTNERS & SPONSORS

GOVERNMENT

United States Department of Labor Illinois Department of Commerce and Economic Opportunity Indiana Department of Workforce Development Chicago Cook Workforce Partnership Chicago Department of Family and Support Services Illinois Department on Aging Delaware Health and Social Services Nebraska Department of Health and Human Services Illinois Department of Veterans Affairs

PRIVATE

National Asian Pacific Center on Aging Robert R. McCormick Foundation, Chicago Tribune Charities Chicago Community Trust Bank of America Lloyd A. Fry Foundation United Way Metro Chicago A Private Family Foundation Dr. Scholl Foundation

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